

Exclusive Seminars on

Doing Business with Iran under Rupee Payment Mechanism

Customs Emerging Dimensions

wrt FTA-PTA and Finance Bill - 2018-19

10th May 2019 – Mumbai – Orchid

14th May 2019 – Delhi - The Leela

21st May 2019 - Bangalore – Royal Orchid

11th May 2019 – Mumbai – Orchid

15th May 2019 – Delhi - The Leela

22nd May 2019 - Bangalore – Royal Orchid

By

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Why Iran? :-

The name of Iran is the Modern Persian derivative from the Proto-Iranian term Aryānā, meaning "Land of the Aryans". It is a country with population of over 10 crores, which shares long historical ties with India. Post USA sanctions on doing business with Iran, the European countries and other countries have imposed wide ranging sanctions on doing business with Iran. However, the Government of India has not accepted these sanctions and therefore continues to do business with Iran. Since Europe and USA sanctions blocked Dollar and Euro routes for payment, India and Iran have found a via media of trading in Rupee through the UCO Bank.

Due to lack of competition for Indian Exporters, Iran is a lucrative market for Consumer Goods, Industrial Intermediate and Industrial Goods. Iran is a lucrative market for Pharmaceuticals, Food, Engineering Goods, Chemicals and Automobile Parts.

Rationale:-

Due to immense business opportunities available in Iran for Indian Exporters, It is high time that Exporter Community becomes aware of the business potential.

Objective:-

The objective of this one day seminar is to acquaint the participants with immense export opportunity available in exports to Iran with high margin, low risk business. The existing misgivings in the mind of Indian Exporters shall also be addressed at this event.

For Whom:-

The programme would be of use and interest to all exporters, professionals connected with exports, finance, and new entrants in the field of exports.

Rationale:-

For corporates in India, the function of Import and Export has emerged a vital function of Management. The Companies irrespective of their size and product are trying to integrate themselves with global economy. Realizing the vast potential available in India, Foreign Companies too are trying to set up their manufacturing or trading base in India. This has led to competition and pressure on Profit margins.

To handle imports-exports effectively a good knowledge on Customs compliances and recent trends is mandatory.

India has recently concluded various Free Trade Agreements. To implement the liberalised Government policies, corresponding changes under the Customs Act, 1962 have been carried out vide Finance Bill – 2018-2019. Various concessions have been extended in the recently announced budget.

Objective:-

The objective of One Days Seminar is to acquaint the participants with the nuances of Free/Preferential Trade Agreements, Amendments to Customs Act, 1962 and silent features of Finance Bill 2018-2019.

For Whom:-

The Programme would be of use and interest to Importers, Exporters, Corporates, Custom House Agents and Practitioners of Import & Export.

Contents for Doing Business with Iran

- > Iran as a country - Why Iran?
- > Export concepts
- > Logistic of doing business with Iran
- > Elements of export contract with Iran
- > Payment mechanism against exports to Iran
- > Rupee Payment Mechanism
- > RBI Guidelines on business with Iran
- > Export Incentive and Export to Iran
- > Import & Re-export to Iran
- > Miscellaneous

Contents for Customs Emerging Dimensions

- > Concepts – Customs
- > Customs Correlation with allied laws
- > Organisation of Customs Department
- > Customs Tariff - Interpretation and Reference
- > Customs Classification
- > FTA/PTA – Countries
- > Nuances of FTA&PTA – Reference and check points
- > Amendments to the Customs Act, 1962 – Finance Bill – 2018-2019
- > Authorized Economic Operator (AEO)
- > Miscellaneous

Special Feature : -

All the topics will be discussed with reference to the latest RBI Guidelines governing Rupee Payment Mechanism w.r.t. sanctions as imposed by USA. A compilation of thirty case studies too will be shared with the participants, w.r.t. Iran Business

Profile of Faculty

Mr. SM Chaturvedi

M. Com, LLB (Gen), PGDBA, PGDEM, PGDPR, PGDIR & PM

Mr. SM Chaturvedi is a management consultant in International Business besides being a visiting faculty with leading Institutes of Management in India. He is corporate trainer and Motivational speaker who has conducted more than 5000 seminars on all India basis besides over 200 In-company Training Programs. He possesses over 17 years of corporate experience and over 31 years of consultancy experience catering to corporate cliental. He is also specialized consultant in the field of Foreign Trade Policy, Export-Import Customs, Exchange Control Regulations and Industrial Policy, Customs, FEMA, Industrial Policy, Laws of Weights and Measures.

Timings: 10:00 am - 5:00 pm, Registration begins at 9:30 am*

How to Register:

- > **Fees: Rs. 9900 /-** +18 % GST per person for single day
: **Rs. 18000 /-** +18 % GST per person for both days
- > Please write to gcmseminars@yahoo.com
- > **Call Mr. Rajeev Gupta- 9711114779 / 9540012349 / Call -011-42111617**
- > Mode of Payment: Cheque / DD / NEFT /Paytm
- > Cheque favouring **GCM Worldwide** payable at **New Delhi**.
- > **Our GSTN. No. : 07AECPA0806Q1ZO**
- > Fees include Refreshment, Lunch, certificate of participation & Course Material. *Terms & Condition Apply.

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