

*Two Exclusive Seminars on*  
**Seminar on Strategic Sourcing and  
Advance Manufacturing**

**21<sup>st</sup> May 2019 – Mumbai - Hyatt Regency**  
**23<sup>rd</sup> May 2019 – Bangalore - Royal Orchid**  
**28<sup>th</sup> May 2019 – Chennai - Hyatt Regency**  
**30<sup>th</sup> May 2019 – Delhi - The Leela**

**22<sup>nd</sup> May 2019 – Mumbai - Hyatt Regency**  
**24<sup>th</sup> May 2019 – Bangalore - Royal Orchid**  
**29<sup>th</sup> May 2019 – Chennai - Hyatt Regency**  
**31<sup>st</sup> May 2019 – Delhi - The Leela**

**By**  
**Mr. Deepak Jakate**  
**Advisor & Corporate Consultant**

### **Strategic Sourcing**

#### **Introduction**

Strategic sourcing is an approach to supply chain management that formalizes the way information is gathered and used so that an organization can leverage its consolidated purchasing power to find the best values. It serves as a roadmap to procure the goods and services the organization knows it needs ahead of time, allowing procurement managers time to find the best price, instead of waiting until there is an immediate need.

#### **Introduction**

Introduce various parameters required to develop and implement a procurement strategy that aligns with the overall competitive strategy of the organization.

Provide knowledge to understand how Strategic sourcing enhances efficiency and value, ultimately impacting the profitability of the entire organization.

Familiarize with concepts of ethical and contractual risk management, sustainability, and legal issues faced by purchasing and supply chain managers.

#### **For Whom**

The seminar will benefit procurement managers, sourcing strategists, IT specialists in procurement support, operations consultants, senior management of high procurement intensity & criticality companies (including c-suite executives). It will be of immense benefit to SMEs and Indian companies that do not have access to such application oriented knowledge (unlike local units of MNCs).

Even researchers & academicians will gain an insight into industry relevant aspects of sourcing oriented technologies &

### **Advance Manufacturing**

#### **Introduction**

The world of manufacturing is changing rapidly due to technological as well as managerial advances in production processes and operations management. This has revolutionized the entire manufacturing value chain from design to delivery.

It is vital to understand the DNA of the "Factory of the Future" in order to reengineer conventional manufacturing to meet the competitive demands of the information age so as to avoid getting disrupted by more agile & nimble IT enabled new age competitors.

#### **Objectives**

**To** have an overview of Advance Manufacturing and its meaning

**To** discuss emerging manufacturing technologies

**To** understand strategic importance of Advance Manufacturing

#### **For Whom**

The seminar will benefit manufacturing managers, production technologists, IT specialists in manufacturing support, operations consultants, senior management of high technology oriented manufacturing companies (including c-suite executives). It will be of immense benefit to SMEs and Indian companies that do not have access to such application oriented knowledge (unlike local units of MNCs).

Even researchers & academicians will gain an insight into industry relevant aspects of manufacturing oriented technologies & management concepts

management concept.

## **Contents for Strategic Sourcing**

- > Introduction to strategic sourcing
- > Differences from traditional procurement
- > Strategic Sourcing process & tools
- > Sourcing strategy
- > Total spend analysis
- > Specifications & SOWs
- > Contract management
- > Supplier evaluation & selection
- > Global sourcing

## **Contents for Advance Manufacturing**

- > Concept of Advanced Manufacturing
- > Use Of Technology To Improve Products And / Or Processes
- > Relevant Technologies Involved And Their Significance
- > Process Technologies Involving High Performance Computing
- > Rapid Prototyping - Additive Manufacturing
- > Advanced Robotics And Other Intelligent Production Systems
- > Control Systems To Monitor
- > New Industrial Platform Technologies To Enable Custom Manufacture & High Rate Of Manufacturing

### **Methodology**

The seminar will consist of highly interactive and participative sessions & will include cases and examples as well as audio visual material to support the same

### **Profile of Faculty**

#### **Mr. Deepak Jakate**

#### **Advisor & Corporate Consultant**

Mr Deepak Jakate is the founder & managing partner of "Envision management Services", a professional services firm providing Business Advisory, Consulting, Research & Corporate Training in the areas of Strategy, Supply Chain & Logistics, Six Sigma, Leadership, BPR etc. He is an Engineer – MBA, B. Tech. – IT BHU (Metallurgical Engineering), PGDM - IIM Bangalore (Operations and Finance) with over 30 years of experience in industry, academics & consulting.

Mr Deepak's Industry experience has been in the areas of Logistics & Supply Chain Management, Business Process Re-engineering, Projects and Strategic Palming. . He has worked in well known companies and business groups such as Asian Paints, Tatas & Reliance.

Mr Jakate was a full time core faculty at S. P. Jain Institute of Management & Research in Mumbai as Associate Professor (Manufacturing & Operations). He is currently a guest / visiting faculty at several reputed management institutes both in India & abroad.

Mr Jakate has provided consultancy & / or corporate training services to reputed multinational & Indian companies such as Coca Cola (I) Ltd., Mahindra & Mahindra etc.

Timings: 10:00 am - 5:00 pm, Registration begins at 9:30 am\*

How to Register:

> **Fees: Rs. 9900 /- +18 % GST per person for single day**

**: Rs. 18000 /- +18 % GST per person for both days**

> Please write to [gcmseminars@yahoo.com](mailto:gcmseminars@yahoo.com)

> **Call Mr. Rajeev Gupta- 9711114779 / 9540012349 / Call -011-42111617**

- > Mode of Payment: Cheque / DD / NEFT / Paytm
  - > Cheque favouring **GCM Worldwide** payable at New Delhi.
  - > Our GSTN. No. : 07AECPA0806Q1ZO
  - > Fees include Refreshment, Certificate of Participation, Lunch & Course Material.
- \*Terms & Condition Apply.

### **GCM Worldwide**

SF - 46, Cross River Mall, Plot No. 9B & 9C, Near Karkardooma Court Metro Station  
Karkardooma, (CBD Shahdara) Delhi - 110032  
Tel -011-42111616/617

To keep receiving our regular Mailers in inbox.

Add us to your address book.

Reply with Subject Remove to unsubscribe from the mailing list