Doing Business with Iran under Rupee Payment Mechanism

17th July 2019 – Mumbai – Ramada Plaza Palm Grove

18th July 2019 – Delhi – The Leela

24th July 2019 – Chennai – Hyatt Regency

By
Mr. SM Chaturvedi
M. Com, LLB (Gen), PGDBA, PGDEM, PGDPR, PGDIR & PM

Why Iran? :-

The name of Iran is the Modern Persian derivative from the Proto-Iranian term Aryānā, meaning "Land of the Aryans". It is a country with population of over 10 crores, which shares long historical ties with India.

Post USA sanctions on doing business with Iran, the European countries and other countries have imposed wide ranging sanctions on doing business with Iran. However, the Government of India has not accepted these sanctions and therefore continues to do business with Iran. Since Europe and USA sanctions blocked Dollar and Euro routs for payment, India and Iran have found a via media of trading in Rupee through the UCO Bank.

Due to lack of competition for Indian Exporters, Iran is a lucrative market for Consumer Goods, Industrial Intermediate and Industrial Goods. Iran is a lucrative market for Pharmaceuticals, Food, Engineering Goods, Chemicals and Automobile Parts.

Rationale:-

Due to immense business opportunities available in Iran for Indian Exporters, It is high time that Exporter Community becomes aware of the business potential.

Objective:-

The objective of this one day seminar is to acquaint the participants with immense export opportunity available in exports to Iran with high margin, low risk business. The existing misgivings in the mind of Indian Exporters shall also be addressed at this event.

For Whom:-

The programme would be of use and interest to all exporters, professionals connected with exports, finance, and new entrants in the field of exports.

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Agenda

- **> Iran as a country - Why Iran?**
- **> Export concepts**
- **> Logistic of doing business with Iran**
- **> Elements of export contract with Iran**
- **> Payment mechanism against exports to Iran**
- **> Rupee Payment Mechanism**
- **> RBI Guidelines on business with Iran**
- **> Export Incentive and Export to Iran**
- **> Import & Re-export to Iran**

> Miscellaneous

Special Feature : -

All the topics will be discussed with reference to the latest RBI Guidelines governing Rupee Payment Mechanism w.r.t. sanctions as imposed by USA. A compilation of thirty case studies too will be shared with the participants, w.r.t. Iran Business

Profile of Faculty

Mr. SM Chaturvedi

M. Com, LLB (Gen), PGDBA, PGDEM, PGDPR, PGDIR & PM

Mr. SM Chaturvedi is a management consultant in International Business besides being a visiting faculty with leading Institutes of Management in India. He is corporate trainer and Motivational speaker who has conducted more than 5200 seminars on all India bases besides over 240 In-company Training Programs. He possesses over 17 years of corporate experience and over 33 years of consultancy experience catering to corporate client.

He is also a consultant in the field of Foreign Trade Policy, Export-Import Customs, Exchange Control Regulations and Industrial Policy, FEMA, Laws of Weights and Measures.

Timings: 10:00 am - 5:00 pm, Registration begins at 9:30 am*

How to Register:

> Fees: Rs. 9900 /- +18 % GST per person

> Please write to **gcmseminars@yahoo.com**

> **Call Mr. Rajeev Gupta- 9711114779 / 9540012349 / Call -011-42111617**

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> Fees include Refreshment, Lunch, certificate of participation & Course Material. *Terms & Condition Apply.

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